NASSAU COUNTY LEGISLATURE

PETER J. SCHMITT, PRESIDING OFFICER

RULES COMMITTEE

PETER J. SCHMITT, CHAIRMAN

1550 Franklin Avenue Mineola, New York

March 26, 2012 1:06 p.m.

REGAL REPORTING SERVICES 516-747-7353

A P P E A R A N C E S:

PETER J. SCHMITT Chair

HOWARD KOPEL

JOSEPH MUSCARELLA (substituting for Legislator Dunne)

NORMA GONSALVES (substituting for Legislator Walker)

KEVAN ABRAHAMS Ranking

JUDITH JACOBS

WAYNE WINK

WILLIAM J. MULLER, III Clerk

LIST OF SPEAKERS

ANI	EL :	SHORE.	•	•	•	•	•	•	•	•			•			•		•	•	•		10
EFF	LI	NDGREN	•	•	•								•					•				31
REG	ST	EPHANO	FF	•	•			•					•					•	•	•		35
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2	CHAIRMAN SCHMITT: I'm going to ask the
3	Rules members to take their seats. Please rise
4	for the Pledge of Allegiance, led by Legislator
5	Howard Kopel.
6	(Whereupon, the Pledge of Allegiance was
7	recited.)
8	CHAIRMAN SCHMITT: We have Legislator
9	Muscarella substituting for Legislator Dunne, and
10	Legislator Gonsalves substituting for Legislator
11	Walker.
12	CLERK MULLER: Legislator Wink?
13	LEGISLATOR WINK: Here.
14	CLERK MULLER: Legislator Jacobs?
15	LEGISLATOR JACOBS: Here.
16	CLERK MULLER: Ranking Member Abrahams?
17	LEGISLATOR ABRAHAMS: Here.
18	CLERK MULLER: Legislator Gonsalves,
19	substituting for Legislator Walker?
20	LEGISLATOR WALKER: Present.
21	CLERK MULLER: Legislator Muscarella,
22	substituting for Legislator Dunne?
23	LEGISLATOR MUSCARELLA: Here.
24	CLERK MULLER: Vice Chairman Kopel?
25	LEGISLATOR KOPEL: Here.

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2	CLERK MULLER: Chairman Schmitt?
3	LEGISLATOR SCHMITT: Here.
4	CLERK MULLER: We have a quorum.
5	CHAIRMAN SCHMITT: As you know, the
6	Rules Committee meets to do the contracts that
7	are pending in front of us; then we will recess,
8	then we will come back after the other committees
9	have conducted their business and finish the
10	calendar.
11	First contract is 126 - no, no, no.
12	The first contract is A-5, which is a
13	resolution authorizing the director of the Office
14	of Purchasing to award and execute a contract
15	between the County of Nassau acting on behalf of
16	Nassau County Correctional Center and H. Schrier.
17	Could I have a motion, please?
18	LEGISLATOR GONSALVES: So moved.
19	CHAIRMAN SCHMITT: Moved by Legislator
20	Gonsalves.
21	LEGISLATOR MUSCARELLA: Second.
22	CHAIRMAN SCHMITT: Seconded by
23	Legislator Muscarella.
24	Any debate or discussion?
25	(No verbal response.)

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1	Rules Committee - 3-26-12 6
2	Any public comment?
3	(No verbal response.)
4	All those in favor please say aye.
5	(Aye.)
6	Any opposed?
7	(No verbal response.)
8	The inmates get to eat. And you didn't
9	have to come up.
10	I'm going to call A-6 and A-8 together.
11	A-6 is a resolution authorizing a contract
12	between the Department of Public Works and Nassau
13	Suffolk Truck.
14	A-8 is a contract between the County of
15	Nassau, DPW and Earth Care.
16	Could I have a motion, please?
17	LEGISLATOR GONSALVES: So moved.
18	CHAIRMAN SCHMITT: Moved by Legislator
19	Gonsalves.
20	LEGISLATOR MUSCARELLA: Second.
21	CHAIRMAN SCHMITT: Seconded by
22	Legislator Muscarella.
23	Any debate or discussion? Mrs. Jacobs.
24	LEGISLATOR JACOBS: Just a question.
25	They don't seem to have anything in common; just

1	Rules Committee - 3-26-12	7
2	because of Public Works?	
3	CHAIRMAN SCHMITT: Yeah. This is two	
4	contracts.	
5	LEGISLATOR JACOBS: Okay.	
6	CHAIRMAN SCHMITT: One is for five	
7	asphalt heaters and one is for the cleaning of	
8	sanitary sewer material.	
9	Any questions or?	
10	LEGISLATOR JACOBS: No. It's just	
11	usually I - it usually pertains to each other,	
12	even within the same department. But that's	
13	fine.	
14	CHAIRMAN SCHMITT: Okay. Any public	
15	comment?	
16	(No verbal response.)	
17	All those in favor please say aye.	
18	(Aye.)	
19	Any opposed?	
20	(No verbal response.)	
21	The items carry unanimously.	
22	Next is A-10, a resolution authorizing a	
23	contract between Nassau County departments and	
24	Bug Free Exterminating.	
25	Could I have a motion, please?	

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1	Rules Committee - 3-26-12 8
2	LEGISLATOR GONSALVES: So moved.
3	CHAIRMAN SCHMITT: Moved by Legislator
4	Gonsalves.
5	Can I have a second?
6	LEGISLATOR MUSCARELLA: Second.
7	CHAIRMAN SCHMITT: Legislator
8	Muscarella.
9	Any debate or discussion?
10	(No verbal response.)
11	Any public comment?
12	(No verbal response.)
13	All those in favor please say aye.
14	(Aye.)
15	Any opposed?
16	(No verbal response.)
17	The item carries unanimously.
18	B-17 is a contract between the County of
19	Nassau, Department of Public Works and Laser
20	Industries, Incorporated.
21	Could I have a motion, please?
22	LEGISLATOR GONSALVES: So moved.
23	LEGISLATOR MUSCARELLA: Second.
24	CHAIRMAN SCHMITT: Moved by Legislator
25	Gonsalves, seconded by Legislator Muscarella.

1	Rules Committee - 3-26-12
2	Any debate or discussion?
3	(No verbal response.)
4	Any public comment?
5	(No verbal response.)
6	Getting off easy today.
7	All those in favor please say aye.
8	(Aye.)
9	Any opposed?
10	(No verbal response.)
11	The item carries unanimously.
12	E-82, a resolution authorizing the county
13	executive to execute a personal services
14	agreement between the County Human Resources and
15	Allstate Benefits, Kevin S. Meyers Agency, Inc.
16	Could I have a motion, please?
17	LEGISLATOR GONSALVES: So moved.
18	LEGISLATOR MUSCARELLA: Second.
19	CHAIRMAN SCHMITT: Moved by Legislator
20	Gonsalves, seconded by Legislator Muscarella.
21	Any debate or discussion? Minority
22	Leader Abrahams.
23	LEGISLATOR ABRAHAMS: I don't know this
24	gentleman's name.
25	CHAIRMAN SCHMITT: I'm sorry. Could you

1	Rules Committee - 3-26-12
2	give us your name and title for the record,
3	please?
4	MR. SHORE: Sure. Daniel Shore,
5	Director, Nassau County Labor Relations.
6	LEGISLATOR ABRAHAMS: Shore?
7	MR. SHORE: Shore.
8	LEGISLATOR ABRAHAMS: Shore. Okay. I
9	just want to make sure. Can you explain what
10	exactly we're voting on with this contract
11	MR. SHORE: Sure. This is
12	LEGISLATOR ABRAHAMS: and why.
13	MR. SHORE: This is a contract with
14	Allstate Insurance to provide supplemental
15	insurance life insurance, disability, and
16	critical illness for ordinance employees.
17	There is no cost to the county; this is just a
18	payroll deduction for those employees who choose
19	to enroll in any of the benefits programs offered
20	by Allstate.
21	LEGISLATOR ABRAHAMS: I see. And we're
22	changing from the previous vendor was, my
23	understanding, Aflac.
24	MR. SHORE: Yes, I believe that's
25	correct.

1	Rules Committee - 3-26-12
2	LEGISLATOR ABRAHAMS: And we're changing
3	from them because?
4	MR. SHORE: I believe the contract
5	expired, is my understanding, and there was an
6	RFP committee held to renew the contract. There
7	were submissions. That was my understanding of
8	how that worked.
9	LEGISLATOR ABRAHAMS: There was an RFP
10	committee?
11	MR. SHORE: Yes, there was.
12	LEGISLATOR ABRAHAMS: Do we have the
13	results from that committee?
14	MR. SHORE: Yes. The selection was
15	Allstate. The representatives on the committee
16	were HR, the comptroller's office, my office of
17	labor relations, the budget office, and county
18	attorney. The result of the selection committee
19	was Allstate.
20	LEGISLATOR ABRAHAMS: So there was an
21	evaluation process in place?
22	MR. SHORE: Yes, there was.
23	LEGISLATOR ABRAHAMS: Do you have the
24	results of that evaluation?
25	MR. SHORE: Not in front of me. Not at

Rules Committee - 3-26-12 this time.

LEGISLATOR ABRAHAMS: How fast would you be able to get those evaluations?

MR. SHORE: I supposed I could go back to look. It would take me a little bit. But I could go back to the office and see if I can get them together.

LEGISLATOR ABRAHAMS: I'm curious, Mr. Shore. I appreciate your going back and getting the information. But I'm curious to know - the agent that is located for this particular contract, his location I should say, is in Speonk, in Suffolk County. Am I correct in saying that?

MR. SHORE: Yes.

LEGISLATOR ABRAHAMS: I mean, based on our research, and I know I've heard testimony in this committee before, we find that there's over 130 agents in Nassau County that are agents of Allstate as well. Why did we select somebody from Speonk?

MR. SHORE: The submissions that we received -- we were obviously limited, the RFP committee, in evaluating the submissions that

1	Rules Committee - 3-26-12
2	go out. You mean to tell me that based on that
3	timeframe not one agent in Nassau County thought
4	that they could provide this service?
5	MR. SHORE: The only three that were
6	submitted to the RFP committee for review were
7	Allstate, MetLife and Colonial.
8	LEGISLATOR ABRAHAMS: Where's the
9	location of MetLife and Colonial?
10	MR. SHORE: I'm not sure which agents of
11	those where the actual agency office is, but,
12	again, I could find that out for you.
13	LEGISLATOR ABRAHAMS: Yeah, I think
14	that's vital.
15	LEGISLATOR JACOBS: Mr. Chairman, is it
16	okay if I ask a question?
17	CHAIRMAN SCHMITT: Mrs. Jacobs.
18	LEGISLATOR JACOBS: Alright. When you
19	sent out RFPs and there is a response by
20	insurance companies, isn't it usually from the
21	main office?
22	MR. SHORE: Again, I don't
23	LEGISLATOR JACOBS: In other words,
24	you're sending out RFPs on a certain item we may
25	need because Aflac's contract with the county had

expired. Okay. So, don't you get the response from let's say Aflac, or from Allstate, or from Nationwide as the global company?

MR. SHORE: The answer is yes. They are -- Allstate, the global company, is the one that's offering the product that the county is receiving bids on. However, I believe -- my understanding was the bids are submitted by a local agent, too.

LEGISLATOR JACOBS: Okay. So that's where it gets right back to where Mr. Abrahams was going, and that is how unusual it is that it would be somebody from Speonk that would be the individual agent that's responding to a global request that's being given to Allstate when we're a Nassau County Legislature.

MR. SHORE: Again, I guess that would address the answer to Legislator Abraham's question, as to the reason that he's located in Speonk. But again, it is the overall company that is providing the service. It is only the local representative who is bidding on the RFP, who is putting in the actual physical proposal.

LEGISLATOR ABRAHAMS: We understand

that, Mr. Shore. I just want to highlight this point again. I think Legislator Wink has questions also, Presiding Officer Schmitt.

But I just want to highlight the fact that we have always spent time in this Committee -- it's unfortunate that Legislator Dunne is not here to participate in this because he's always taken an exception to the fact that when we're looking for Nassau County people -- I mean, here we are in this day and age and based on our math there's 130 Nassau County Allstate agents which can provide the same service as Mr. Meyer does in Speonk. It just seems unconscionable to me that we wouldn't make more of an effort to get money that we could steer it towards somebody in Nassau County.

CHAIRMAN SCHMITT: Mr. Shore --

MR. SHORE: Again, I'm --

CHAIRMAN SCHMITT: Mr. Shore, we're not going to beat this to death. It would seem to me that we should table this resolution. Go get the pertinent information. I do not understand why you cannot answer questions as to -- I want to know who was on the committee. I don't want to

1	Rules Committee - 3-26-12
2	know the human resources office; I want a name.
3	Who was on the committee? How did they come up
4	with this evaluation? And the questions asked
5	about Nassau County is well taken. Why are there
6	not Nassau County agents on this list?
7	MR. SHORE: We'll get you that.
8	CHAIRMAN SCHMITT: I would suggest you
9	get that information, come back, and then we'll
10	recall the contract.
11	LEGISLATOR WINK: Yeah. I have a couple
12	of questions as well
13	CHAIRMAN SCHMITT: He can't answer them.
14	LEGISLATOR WINK: before we table this.
15	CHAIRMAN SCHMITT: Everything he's been
16	asked he says I don't know. I don't know.
17	LEGISLATOR WINK: That's why I'd like to
18	put them on the record, so that they could be
19	answered when and if he comes back with the
20	information.
21	CHAIRMAN SCHMITT: Go ahead.
22	LEGISLATOR WINK: One of which is, it
23	would appear based on your testimony that Aflac
24	never responded.
25	MR. SHORE: That's correct. Of the

Rules Committee - 3-26-12 committee.

MR. SHORE: That's correct.

the criteria that we used here. This isn't county money being spent on this but this is giving a monopoly, as I understand it, to one company for the purposes of providing this supplemental insurance to the ordinance employees throughout the county. Is that your understanding as well?

MR. SHORE: It's providing -- I wouldn't characterize it as a monopoly, providing anyone a monopoly. But it is providing an employee with the opportunity of obtaining this insurance via a payroll reduction. They are still free to provide that -- to obtain that elsewhere.

it, part and parcel of this contract is a letter is sent by the county executive to all the ordinance employees introducing, in this case it would be Allstate, to the employees, provides space and time for them to come in and have a table available for employees to come review their options with them. That's not provided to

anyone else though. Right? No other company can come in and put a table out and put their wears out for the ordinance employees to review.

MR. SHORE: By virtue of the RFP we are awarding that business the opportunity to come in and make their --

LEGISLATOR WINK: I'm trying to understand the criteria by which we determine that when there's no county taxpayer money being used, but yet there must be some kind of criteria by which we only allow one table and one bit of information to be provided to ordinance employees. And that's one of the things I'm trying to understand here too.

Certainly, many of my questions are consistent with what Legislator Abrahams and Legislator Jacobs has asked. I also am dying to know a little bit more about the relationships that this agent in particular seems to have with this administration.

MR. SHORE: Again, I'm not personally aware of any relationships. Quite frankly, in response to your question as to availability of information or monopolizing the information,

MR. SHORE: I suppose it would depend,

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1	Rules Committee - 3-26-12
2	Legislator, based on the number of employees who
3	would enroll and who would participate. It's not
4	compulsory on an employee to take these benefits.
5	LEGISLATOR ABRAHAMS: Based on
6	historicals, how much was this worth to Aflac?
7	MR. SHORE: I don't know at this time.
8	I could find out.
9	LEGISLATOR ABRAHAMS: If you could.
10	Yeah. I'm just curious.
11	LEGISLATOR JACOBS: Peter.
12	CHAIRMAN SCHMITT: I just want to
13	clarify for the record here. I don't expect you
14	to be able to crawl inside the head of Aflac and
15	say why didn't they bid. I do expect you to be
16	able to tell us if they responded or not, and who
17	on the committee who has reviewed this and what
18	criteria was used.
19	MR. SHORE: Understood. I will get you
20	that information.
21	CHAIRMAN SCHMITT: It's okay to bring
22	somebody with you. If you don't have the answers,
23	bring somebody who does.
24	MR. SHORE: Will do.
25	LEGISLATOR JACOBS: Mr. Schmitt, just

LEGISLATOR JACOBS: I know you can't

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matter is this is not a decade old service. This is a relatively new concept of providing, like the commercials say, money on top of the

1	Rules Committee - 3-26-12	
2	insurance.	
3	LEGISLATOR JACOBS: No, I understand	
4	that. But I'm just saying I think it's an	
5	important thing for us to know.	
6	CHAIRMAN SCHMITT: It's an important	
7	thing for us to have somebody here that could	
8	answer the questions. That's what's an important	
9	thing.	
10	LEGISLATOR GONSALVES: I move to table.	
11	LEGISLATOR MUSCARELLA: Second.	
12	CHAIRMAN SCHMITT: Motion to table with	
13	a second by Legislator Muscarella.	
14	All those in favor of tabling please say	
15	aye.	
16	(Aye.)	
17	Any opposed?	
18	(No verbal response.)	
19	The item is tabled.	
20	E-83 is a resolution for a personal	
21	services agreement between the County and the	
22	Office of Community Development and Density H.	
23	Contracting.	
24	LEGISLATOR GONSALVES: So moved.	
25	LEGISLATOR MUSCARELLA: Second.	

1	Rules Committee - 3-26-12
2	CHAIRMAN SCHMITT: Motion by Legislator
3	Gonsalves, seconded by Legislator Muscarella.
4	Any debate or discussion?
5	(No verbal response.)
6	Any public comment?
7	(No verbal response.)
8	All those in favor please say aye.
9	(Aye.)
10	Any opposed?
11	(No verbal response.)
12	The item carries unanimously.
13	E-84 is a personal services agreement
14	acting on behalf of the Department of Social
15	Services and Family and Children's Association.
16	Motion please.
17	LEGISLATOR GONSALVES: So moved.
18	LEGISLATOR MUSCARELLA: Second.
19	CHAIRMAN SCHMITT: Motion by Legislator
20	Gonsalves, seconded by Legislator Muscarella.
21	Any debate or discussion?
22	(No verbal response.)
23	Any public comment?
24	(No verbal response.)
25	All those in favor please say aye.

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2	(Aye.)	
3	Any opposed?	
4	(No verbal response.)	
5	The item carries unanimously.	
6	E-85 is a resolution for a personal	
7	services agreement between the Department of	
8	Information Technology and the Sheriff's	
9	Department, Correction Center and Intellitech	
10	Corporation.	
11	May I have a motion, please?	
12	LEGISLATOR GONSALVES: So moved.	
13	LEGISLATOR MUSCARELLA: Second.	
14	CHAIRMAN SCHMITT: Moved by Legislator	
15	Gonsalves, seconded by Legislator Muscarella.	
16	Any debate or discussion?	
17	(No verbal response.)	
18	Any public comment?	
19	(No verbal response.)	
20	All those in favor please say aye.	
21	(Aye.)	
22	Any opposed?	
23	(No verbal response.)	
24	The ayes have it.	
25	I'm going to call E-87 and E-88. Those	

1	Rules Committee - 3-26-12
2	are contracts between DPW and Nelson and Pope for
3	an on-call traffic contract, a four month
4	extension to an existing contract. And E-88 is
5	between DPW and Greenman Pederson, which is an
6	on-call traffic contract, four month extension.
7	In both cases there is no additional money.
8	May I have a motion, please?
9	LEGISLATOR GONSALVES: So moved.
10	LEGISLATOR MUSCARELLA: Second.
11	CHAIRMAN SCHMITT: Motion by Legislator
12	Gonsalves, seconded by Legislator Muscarella.
13	Any debate or discussion?
14	(No verbal response.)
15	Any public comment?
16	(No verbal response.)
17	All those in favor please say aye.
18	(Aye.)
19	Motions carry unanimously.
20	E-89 is a resolution authorizing a
21	personal services agreement between the County
22	Office of Management and Budget and CS Stars,
23	LLC.
24	May I have a motion, please?
25	LEGISLATOR GONSALVES: So moved.

1	Rules Committee - 3-26-12
2	LEGISLATOR MUSCARELLA: Second.
3	CHAIRMAN SCHMITT: Motion by Legislator
4	Gonsalves, seconded by Legislator Muscarella.
5	Any debate or discussion?
6	(No verbal response.)
7	Any public comment?
8	(No verbal response.)
9	All those in favor please say aye.
10	(Aye.)
11	Any opposed?
12	(No verbal response.)
13	The item carries unanimously.
14	E-90 is a use and occupancy permit
15	between the County and Andrew and Julia Fischel.
16	May I have a motion, please?
17	LEGISLATOR GONSALVES: So moved.
18	LEGISLATOR MUSCARELLA: Second.
19	CHAIRMAN SCHMITT: Moved by Legislator
20	Gonsalves, seconded by Legislator Muscarella.
21	Any debate or discussion?
22	(No verbal response.)
23	Any public comment?
24	(No verbal response.)
25	All those in favor please say aye.

1	Rules Committee - 3-26-12
2	(Aye.)
3	Any opposed?
4	(No verbal response.)
5	The item carries unanimously.
6	Can I have a motion to suspend the rules?
7	LEGISLATOR GONSALVES: So moved.
8	LEGISLATOR MUSCARELLA: Second.
9	CHAIRMAN SCHMITT: Moved by Legislator
10	Gonsalves, seconded by Legislator Muscarella.
11	All those in favor of suspending the
12	rules please say aye.
13	(Aye.)
14	The rules are suspended.
15	Any opposed?
16	(No verbal response.)
17	The rules are still suspended.
18	We go to the addendum.
19	B-10 is a contract amendment between the
20	County of Nassau and the Department of Public
21	Works and Welsbach Electric Corporation.
22	LEGISLATOR GONSALVES: So moved.
23	LEGISLATOR MUSCARELLA: Second.
24	CHAIRMAN SCHMITT: Moved by Legislator
25	Gonsalves, seconded by Legislator Muscarella.

Good afternoon. Could you identify yourself for the record, please? I can't see that far.

MR. LINDGREN: It's Jeff Lindgren from Public Works, Traffic Engineering.

CHAIRMAN SCHMITT: Let the record show that Minority Leader Abrahams is recusing himself. He's left the chamber and is taking no part in the debate or discussion of this contract.

I'm sorry.

MR. LINDGREN: Jeff Lindgren from Public Works.

CHAIRMAN SCHMITT: Good afternoon. Tell me, what does Welsbach do, as far as maintaining the lights? The reason I asked this question is, as luck would have it, on the way into work this morning there was a Welsbach truck on Old Country Road tying up traffic. The guy was up in the thing and he had a rag, and it was a rag, and he just wiped the red, yellow, and green, and that was it. Is that what they do?

MR. LINDGREN: That is one of the things they do. That isn't part of this particular

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contract. That's a separate maintenance	
contract, where they go out, clean the lenses,	
check operations of all the pedestrian equipment.	
This particular contract is more for the traffic	
signal communications, coordination, to ensure	-
CHAIRMAN SCHMITT: The computer that's	
tying the lights together.	

MR. LINDGREN: Right. To make sure the timings are reflected properly and the traffic is moving.

CHAIRMAN SCHMITT: Some time ago, I think it was a million and a half dollars, if memory serves, there was a contract -- I don't know if it was to Welsbach or not. The point is there was a contract to replace the traffic lights with these LEDs.

MR. LINDGREN: Correct.

CHAIRMAN SCHMITT: And there was representation made at that time that it would save \$1 million a year.

MR. LINDGREN: That was a NYPA contract.

CHAIRMAN SCHMITT: We're kind of looking

for, where's the million dollars in savings? I don't see these Welsbach contracts or any other

1	Rules Committee - 3-26-12
2	light maintenance contract going down.
3	MR. LINDGREN: The savings related to
4	the LED replacement project was out of our
5	operations budget, where it's more related to our
6	LIPA billing. So as we replace the traffic
7	signal faces with LEDs, our monthly LIPA bills
8	have decreased.
9	CHAIRMAN SCHMITT: Okay. Anybody else
10	have any questions?
11	(No verbal response.)
12	Any public comment?
13	(No verbal response.)
14	All those in favor please say aye.
15	(Aye.)
16	Any opposed?
17	(No verbal response.)
18	The item carries unanimously.
19	Thank you.
20	Invite Mr. Abrahams back into the
21	chamber, even if he doesn't want to come.
22	Okay. B-11 is a contract between the
23	Department of Public Works and Carl Lizza & Sons,
24	paving and resurfacing of various county roads.
25	May I have a motion, please?

1	Rules Committee - 3-26-12
2	LEGISLATOR GONSALVES: So moved.
3	LEGISLATOR MUSCARELLA: Second.
4	CHAIRMAN SCHMITT: Moved by Legislator
5	Gonsalves, seconded by Legislator Muscarella.
6	Any debate or discussion?
7	(No verbal response.)
8	Any public comment?
9	(No verbal response.)
10	All those in favor please say aye.
11	(Aye.)
12	Any opposed?
13	(No verbal response.)
14	The item carries unanimously.
15	E-86 is a contract between it's an
16	amendment to a personal services agreement
17	between the County of Nassau acting on behalf of
18	the Police Department and propertyroom.com.
19	Can I have a motion, please?
20	LEGISLATOR GONSALVES: So moved.
21	LEGISLATOR MUSCARELLA: Second.
22	CHAIRMAN SCHMITT: Moved by Legislator
23	Gonsalves, seconded by Legislator Muscarella.
24	Any debate or discussion?
25	(No verbal response.)

25

DWI cars?

REGAL REPORTING SERVICES 516-747-7353

(No verbal response.)

CHAIRMAN SCHMITT: Good. Any questions?

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1	Rules Committee - 3-26-12
2	Any public comment?
3	(No verbal response.)
4	LEGISLATOR WINK: Yeah. I have a quick
5	question, if I can.
6	CHAIRMAN SCHMITT: Question.
7	LEGISLATOR WINK: Is this a continuation
8	of the existing program with Coleman?
9	MR. KELLY: Yes.
10	LEGISLATOR WINK: Okay.
11	MR. KELLY: There's no change.
12	LEGISLATOR WINK: Thanks.
13	CHAIRMAN SCHMITT: Any public comment?
14	(No verbal response.)
15	All those in favor please say aye.
16	(Aye.)
17	Any opposed?
18	(No verbal response.)
19	The item carries unanimously.
20	MR. KELLY: Thank you.
21	CHAIRMAN SCHMITT: Thank you.
22	I believe that that's all the contracts
23	that come in front of the Rules Committee. I'm
24	going to put the committee into recess. Public
25	Safety is the next committee up.

1	Rules Committee - 3-26-12
2	(Whereupon, the Rules Committee recessed
3	at 1:35 p.m.)
4	(Whereupon, the Rules Committee
5	reconvened at 2:30 p.m.)
6	CHAIRMAN SCHMITT: Rules is back in
7	session. Members please take their seats.
8	We're going to recall Item E-82, which is
9	a resolution on we need a motion to un-table.
10	LEGISLATOR GONSALVES: So moved.
11	LEGISLATOR MUSCARELLA: Second.
12	CHAIRMAN SCHMITT: Moved by Legislator
13	Gonsalves, seconded by Legislator Muscarella.
14	All those in favor of un-tabling please
15	say aye.
16	(Aye.)
17	Any opposed?
18	(No verbal response.)
19	The item is un-tabled.
20	I believe, Mr. Wink, you had questions.
21	LEGISLATOR WINK: I believe we all did.
22	CHAIRMAN SCHMITT: A bunch of people
23	have questions. They're all on the record, which
24	is I wanted to table it. Now we gotta go listen
25	to the whole thing again.

What's the answers?

DEPUTY COUNTY EXECUTIVE WALKER: I'd be glad to go through the entire proceeding.

CHAIRMAN SCHMITT: Please identify yourself for the record.

DEPUTY COUNTY EXECUTIVE WALKER: Rob Walker, Chief Deputy County Executive.

Going back, May 19, 2006, the county put out an RFP for supplemental insurance, for lack of better words. That was answered back June 16, 2006, of which there were eight people, eight people that answered that RFP, four of which were members or representatives of Aflac. Aflac was selected at that time. The Office -- it was actually their New York City office, was actually -- they entered into the arrangement with. It was actually a letter of agreement that was entered into. It was not a formalized contract. It was a letter of agreement that went to the county. It was signed by the chief deputy, I believe, at that time back in 2007.

The RFP at that time called for a three year process, with a one year renewal. Again, as I said, there was no formal contract that was

Notwithstanding the foregoing, the County reserves the right to enter into similar agreements with other insurance companies and discontinue the payroll deduction function described herein. That was, again, since April 30, 2007.

So the RFP this year went out. It was an RFP. It was formalized on the street on November 29. It was answered December 23. Three people submitted -- Allstate, Colonial, MetLife.

Allstate, as you mentioned, was from Suffolk County. Colonial was from Maine. There was MetLife in Garden City.

They were provided with options to submit proposals. Everybody proposed different types of proposals. In the case of the committee, the committee was made up of Dan Shore from Labor Relations, Nancy Clyde from Human Resources, Michael Grunwald from the Comptroller's Office, Barbara VanRiper from the County Attorney's Office, and Chris Nolan from the Office of

2 Management and Budget. They rated the proposals.

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The ratings, as followed: 346 for Allstate; 257

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for Colonial; 195 for MetLife. Again, the

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reasons for the disparity was because they based

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it really on three factors: the contract

RFP; vendor profile; and also related

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requirements, which were the requirements of the

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9 experiences; and obviously cost differential for

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the people that will actually be wanting to

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partake in this. As you know, there is no cost

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to the county.

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The local company, obviously we'd all like to do work with a local company. They provided -- basically the only thing they were providing was life insurance, no other opportunities or options for the employees of Nassau County.

They provided the most opportunities as described by the committee was Allstate, a nationally recognized company. Again, it moved forward in that fashion. The committee made the recommendation to go along that direction.

Right now Allstate is actually entered into separate contracts with many of our unions,

2 unbeknownst to us. And we learned that only

3 | recently because if you receive some of the

4 | newsletters from the unions, as I'm sure you do,

5 | they actually are providing supplemental

6 insurance to their membership. They've actually

7 | entered into contracts with them; I think mainly

8 | for the reason I said before, is that they are

9 providing much greater opportunities than several

10 other ones have done before.

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Why Aflac has not answered, I do not know. You would have to actually ask them. I think one of the reasons may be is that because it's not the most profitable, in terms of employees that are non-union employees, there are not a lot of them. Especially now that the county has reduced by a third, the number of ordinance employees. The county executive has reduced a third the number of ordinance employees, so there's less of a group of people that would take part in this. Why they have not answered, I do not know.

But I hope that sums of up some of your questions.

CHAIRMAN SCHMITT: So the letter of

order here, Minority Leader, or are we just going

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CHIEF DEPUTY COUNTY EXECUTIVE WALKER: 3 Technically there's no contract until this committee approves it and the county executive signs it. The routing process, we would like for it to have started in; it has not. You have not approved it, nor has the county executive signed it.

LEGISLATOR ABRAHAMS: Okay. You had said earlier that basically Aflac did not respond and we don't pretend to think that you can get in the head of Aflac. But Aflac was providing this service going back to, as to your knowledge, 2006.

CHIEF DEPUTY COUNTY EXECUTIVE WALKER: Correct. 2006/2007.

LEGISLATOR ABRAHAMS: When the RFP -- it was a 30 day RFP?

CHIEF DEPUTY COUNTY EXECUTIVE WALKER: Twenty-six days.

LEGISLATOR ABRAHAMS: Twenty-six days. Okay.

When the RFP was approaching the end, was there any dissatisfaction, from your standpoint, for the last two years with Aflac?

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1	Rules Committee - 3-26-12 47
2	CHIEF DEPUTY COUNTY EXECUTIVE WALKER: I
3	don't have enough money to even actually enter
4	into supplemental insurance, although my wife
5	would love me to have it. I've never dealt with
6	it nor have had any dealings with any of the
7	employees who have or not. I couldn't answer it
8	either way.
9	LEGISLATOR ABRAHAMS: Well, let me ask a
LO	different way.
L1	The contract with Aflac
L2	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
L3	There is none.
L4	LEGISLATOR ABRAHAMS: The contract since
L5	2006 the agreement with Aflac.
L6	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
L7	Yes.
L8	LEGISLATOR ABRAHAMS: The agreement with
L9	Aflac that goes back to 2006 was worth how much?
20	Obviously, it must provide some type of
21	CHIEF DEPUTY COUNTY EXECUTIVE WALKER: I
22	would not even be able to, again, zero dollars
23	for the county. It's, you know, personal
24	records, people's personal deductions that they
25	actually have authorized the comptroller by which

even discussed.

to enter into. We don't even have that data, nor would I even ask anybody. It's not my information, you know, to what type of additional benefits you would want to take out. I would not ask what you took out, how much money you're actually expending to them or not. It was never

LEGISLATOR ABRAHAMS: But I think it's prudent for the county to know exactly who we're getting involved with. I couldn't see why eight vendors in 2006 and now three vendors in 2011 would want to do business and we have no idea of why they want to do business with the county.

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:

Because they want to have the ability by which to sell insurance. Obviously the more insurance they could sell the better off they do. Let's not fool each other. But that being said. I would not know if you decided to take out additional insurance for you or if I decided to do it. It's between you and them and me and them if I decide to do it.

The dollar amount is, again, the dollar amount is up to the individuals, the individuals

of the county who wish to participate, at what level of participation they want to have, and

then they make that decision.

LEGISLATOR ABRAHAMS: I know Legislator Jacobs wants to get into some questioning.

In regards to -- the other two vendors were MetLife and Colonial.

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:

LEGISLATOR ABRAHAMS: Both of those had agents that represented MetLife and Colonial, very similar to Mr. Meyer.

Yes. Just going back, again, to the 2006, it was done the same exact way. The methodology that existed. They had eight different people that, again, responded back in 2006 and had the contract -- or had this letter of agreement back in 2007. Four different representatives of Aflac, four different offices actually replied. In this case you had three people who replied. I think for some reason, again, it is unknown to actually how much dollars. One was from Suffolk, one was from Maine, and one was from Garden City.

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greater point is -- like all of these insurance agents, they are all agents of the larger company. State Farm has an agent locally in Uniondale. Allstate, which based on our numbers, has 133 offices located in Nassau. It just seemed to us a little bewildering that an agent picked from Speonk was selected in this process.

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
You would have to talk to Allstate; they don't
work for us. Allstate may have -- maybe there
are different contracts that each one of them
work on. I don't know. I have no idea. You'd
have to speak to Allstate.

Any single person in Nassau County,

Suffolk Country, throughout the United States is

able to bid on these RFPs and put in proposals.

We can't tell people to do it or not.

LEGISLATOR ABRAHAMS: I understand that.

No, no. I'm not saying that all, Mr. Walker.

But I would find it a little bit strange that

there is no agencies from Nassau here.

Do you know Mr. Meyer?

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:

it wasn't the major company. Different

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2 representatives from Aflac bid. So, I mean, it's
3 done by -- different agents decided to bid on the

opportunity to actually win the contract.

LEGISLATOR JACOBS: So if Allsta

LEGISLATOR JACOBS: So if Allstate won this, the only local agent that really got involved with the bidding was from Speonk?

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
There were only three people that submitted the bids. Three. Allstate. Colonial. MetLife.
That's it.

LEGISLATOR JACOBS: I understand that.

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:

Those were the only three that decided to bid.

LEGISLATOR JACOBS: I understand that.

But since there are 133 Allstate agents in Nassau

County, doesn't it sound totally unreasonable

that there'd only be a person from Speonk,

Suffolk County, that would answer the bid?

Would say this. If you look back at why didn't Prudential or anyone else bid? People bid or don't bid. We can't answer. Maybe we should all go knock on all their doors next time and ask them to submit a proposal.

LEGISLATOR JACOBS: I'm wondering, did anyone knock on Aflac's door and say to them, hey, listen, your one extra year is up?

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:

I'm going to say this. Actually, they didn't

have a formal contract, so I don't know how

actually, they were actually working for four

years. They didn't actually have a formal

contract. Aflac did not have a formal contract

with Nassau County. This Legislature did not

vote on Aflac's contract, by which they were

working in the county.

LEGISLATOR JACOBS: Did they know that the RFPs were going out when they were?

CHIEF DEPUTY COUNTY EXECUTIVE WALKER: I have no idea. I'm not doing Aflac's business.

I'd go work for them if I could. I'm working here. I'm not going to call up every vendor and say your contract is up. We'd be on the phone all day. That's not our responsibility. I'm sure when we do road construction contracts not everyone up here is calling to local vendors to bid on the road jobs. We don't do it.

LEGISLATOR JACOBS: I understand that

1	Rules Committee - 3-26-12 54
2	probably even better than you, Rob, because I've
3	been here so long.
4	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
5	You do.
6	LEGISLATOR JACOBS: Honestly, it seems
7	to me in this case that someone from Speonk, when
8	there's 133 people that we know of that live
9	closer, I don't get it. I'm sorry.
10	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
11	Why was a New York City vendor selected in 2007
12	and not somebody closer?
13	LEGISLATOR JACOBS: I have no idea. I
14	can't answer that. But I can answer I could
15	talk to what's in front of us now.
16	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
17	And I think it's unfair that this legislative
18	body didn't even get a chance to vote on that
19	contract in 2007.
20	LEGISLATOR JACOBS: Well, we're not
21	going to go back five years, six years, whatever.
22	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
23	Of course not.
24	CHAIRMAN SCHMITT: Why not?
25	LEGISLATOR JACOBS: You want to go back?

I don't care. I'm just asking a question now.

CHAIRMAN SCHMITT: We've always had bipartisan cooperation and agreement on the contracts come to the legislature for approval. Here's a contract that didn't come to the legislature for approval; that offends me greatly, and it should offend everybody else.

LEGISLATOR ABRAHAMS: I think it's fair to say that the contract that was done in 2006 could have easily come down to the legislature. I don't think anyone's disputing that. The fact of the matter is the contract that is before us now, we have actually an opportunity to vote on, and that's why we're asking the questions that I think that are prudent.

I didn't mean to cut you off Legislator Jacobs. I apologize.

CHIEF DEPUTY COUNTY EXECUTIVE WALKER: And we welcome the questions.

LEGISLATOR WINK: I have a question.

CHAIRMAN SCHMITT: Legislator Wink.

LEGISLATOR WINK: Mr. Walker, how does this contract work? I understand that it's effectively a monopoly; one person gets to come

1	Rules Committee - 3-26-12 56
2	in with their information. They get to have a
3	table. They get to sit for a day, a week, or
4	whatever and enroll people as they see fit. How
5	many people currently are enrolled with Aflac?
6	CHIEF DEPUTY COUNTY EXECUTIVE WALKER: I
7	do not have that answer. Again, the reason I
8	said before
9	LEGISLATOR WINK: Let me just ask you,
10	because I'm
11	CHAIRMAN SCHMITT: Do not interrupt the
12	witness. When you ask a question, let him
13	answer.
14	LEGISLATOR WINK: I guess that's just
15	your exclusive purview, Mr. Schmitt.
16	CHAIRMAN SCHMITT: Do you wish to
17	continue to have the floor or not, Mr. Wink?
18	LEGISLATOR WINK: What I'm trying to
19	find out is, is there an auto deduct system that
20	exists right now for ordinance employees to pay
21	directly to Aflac out of county pay?
22	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
23	Yes.
24	LEGISLATOR WINK: Okay. And only Aflac
25	has that ability for this supplemental insurance.

2 | Is that right?

CHIEF DEPUTY COUNTY EXECUTIVE WALKER: As of right now, correct.

LEGISLATOR WINK: And is there anything besides, I guess, the bureaucracy that may come with it that would prevent us from doing this with any number of companies that seek to enroll county ordinance employees?

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:

As I said before, going back to 2006, there's actually a footnote in that agreement that said the county would have the ability to enter into other agreement if those so choose.

LEGISLATOR WINK: Does that footnote exist in the current contract?

CHIEF DEPUTY COUNTY EXECUTIVE WALKER: I honestly could not tell you that.

LEGISLATOR WINK: That's something I'd like to know. It seems to me if we're doing auto deduct, we should have some record then of how many employees have availed themselves of this program and whether or not there's going to be any sort of disruption in the fact that they're currently with Aflac, are they now going to have

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to negotiate separately with Aflac or are they only going to have the choice to going to Allstate.

CHIEF DEPUTY COUNTY EXECUTIVE WALKER: As of right now they would have the choice if they would be going with Allstate. This legislative body would go to Allstate. beg to argue, and I'm not an attorney, is that this agreement, technically I don't know how the county could enter into an agreement like this in the first place, back in 2006 and 2007, allowing people this opportunity when the legislature never voted on it, you didn't have the due diligence with an RFP that every other RFP has That theoretically we were able to stop it done. at any point. It came to the four years. went to an RFP. Everybody was entitled in the whole entire county and state and nation to, in fact, bid. We had three proposals. A committee of five, people from various offices, made the decision that this was the best offer for the county and we're going to put that forth to the county employees, the ordinance employees of Nassau County. If this legislative body chooses

and the administration chooses to go with an additional RFP to highlight services -- as you

know, in every contract the county does have the

5 | right to execute cancellation. We can, in fact,

6 do that. There will be informational meetings

set up and people will be able to, in fact, opt

8 | in if they so choose.

LEGISLATOR WINK: Do we have the right to bring in Aflac and MetLife and Colonial in addition to Allstate?

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
The County has a right to cancel. As of right
now, no, the County --

what I asked you. That's not what I asked you.

I didn't ask you if you had the right to cancel
with Allstate. I asked you if, as you mentioned,
the contract in 06 was not exclusive -- it was

Aflac but it could have also provided for MetLife
and Allstate and Colonial to come in with their
own supplemental insurance programs if they saw
fit. My question to you was, and you didn't have
the answer --

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:

1	Rules Committee - 3-26-12 60
2	No, I don't have that answer.
3	LEGISLATOR WINK: whether this contract
4	is exclusive to Allstate.
5	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
6	It may be. It may not be. I'm unsure.
7	LEGISLATOR WINK: Which is I think a big
8	difference between what existed with Aflac until
9	now and what's being asked of us today.
LO	CHIEF DEPUTY COUNTY EXECUTIVE WALKER: I
L1	beg to differ. Again, that former contract, you
L2	had no contract at all and I don't know how
L3	people are doing work here. So I disagree.
L4	LEGISLATOR WINK: If it was voluntary
L5	and if it allowed for other competing interest to
L6	have similar programs, it seems to me to be a
L7	world of difference if this contract is, in fact,
L8	an exclusive contract with Allstate.
L9	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
20	So the county executive
21	LEGISLATOR WINK: And, more to the
22	point, with this particular agency.
23	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
24	So you would agree that the county executive can
25	just bring anyone else in today to do this on

1	Rules Committee - 3-26-12 61
2	whim whenever he so chooses.
3	LEGISLATOR WINK: It depends on what the
4	contract says. That's why I'm asking you.
5	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
6	There was no contract before.
7	CHAIRMAN SCHMITT: Mr. Walker, do we
8	have the contract?
9	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
10	You do.
11	CHAIRMAN SCHMITT: We do. We have the
12	contract.
13	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
14	Yes.
15	CHAIRMAN SCHMITT: Has counsel advised
16	you as to what the contract says?
17	LEGISLATOR WINK: Well, I'm asking Mr.
18	Walker. And the Deputy County Executive who is
19	proffering this for our consideration today
20	doesn't know. So I would hope that you would
21	excuse me if I don't have that answer either.
22	CHAIRMAN SCHMITT: He's not going to
23	vote on the contract. We are.
24	LEGISLATOR WINK: And the fact of the
25	matter is

1	Rules Committee - 3-26-12 62
2	CHAIRMAN SCHMITT: My counsel's advised
3	me.
4	LEGISLATOR WINK: he's here to answer
5	questions about this contract. That's why he's
6	here.
7	CHAIRMAN SCHMITT: You got your question
8	answered; he doesn't no.
9	LEGISLATOR WINK: No, I didn't. That's
10	not a satisfactory answer to you on many
11	questions. That's not a satisfactory answer to
12	me.
13	CHAIRMAN SCHMITT: Here we are. You got
14	a counsel. You got a contract. Obviously
15	counsel hasn't reviewed the contract. You also
16	got a vote; use it.
17	LEGISLATOR WINK: Then I'll tell you
18	what. At this time I'm going to move to table it
19	so that we can review this contract and come back
20	at another time with a thorough answer and
21	review.
22	CHAIRMAN SCHMITT: Is that a motion to
23	table?
24	LEGISLATOR WINK: Yeah, I'll make that
25	motion.

1	Rules Committee - 3-26-12 63
2	CHAIRMAN SCHMITT: I have a motion to
3	table.
4	Is there a second?
5	LEGISLATOR ABRAHAMS: Second.
6	CHAIRMAN SCHMITT: Seconded by
7	Legislator Abrahams.
8	It's non-debatable.
9	All those in favor of tabling please say
10	aye.
11	(Aye.)
12	All those opposed?
13	(Nay.)
14	Motion to table fails.
15	LEGISLATOR WINK: What a surprise.
16	CHAIRMAN SCHMITT: What a surprise that
17	that could be here all of that time without
18	coming to the legislature.
19	We're going to call the question.
20	LEGISLATOR ABRAHAMS: Actually, I have
21	another round.
22	CHAIRMAN SCHMITT: When you have a
23	motion to table, you are entitled to call the
24	question.
25	LEGISLATOR ABRAHAMS: What?

1	Rules Committee - 3-26-12 64
2	CHAIRMAN SCHMITT: That's Robert's
3	Rules.
4	LEGISLATOR WINK: No, you go back to
5	debate.
6	CHAIRMAN SCHMITT: You do not. Do you
7	think debate goes on?
8	LEGISLATOR WINK: You don't
9	automatically go to a vote after a motion to
10	table fails.
11	CHAIRMAN SCHMITT: You think debate goes
12	on infinitum?
13	LEGISLATOR WINK: No, it doesn't go on
14	infinitum. But it doesn't guarantee a vote on
15	the question automatically. A motion to table is
16	a non-debatable motion. It does not, in and of
17	itself, close off debate on the underlying matter
18	when it's not tabled.
19	CHAIRMAN SCHMITT: The committee will
20	decide whether or not. We have a motion to call
21	the question by Legislator Gonsalves. Can I have
22	a second?
23	I don't know if we ever had a motion like
24	that before.
25	I would suggest to your side, as a future

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ruling of the chair. These are tools that are

CHAIRMAN SCHMITT: You can appeal the

1	Rules Committee - 3-26-12 68
2	telling you right now, if you start interrupting
3	the witness, we're calling the question.
4	LEGISLATOR ABRAHAMS: I don't think I've
5	interrupted Mr. Walker once.
6	CHAIRMAN SCHMITT: I was referring to
7	Mr. Wink. But, go ahead. This is my kinder,
8	gentler side, because I'm a grandfather.
9	LEGISLATOR ABRAHAMS: Mr. Walker, you
10	had mentioned before that Colonial and MetLife
11	have also submitted proposals, of which those
12	agents are located where?
13	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
14	One's in main, and one's in Garden City.
15	LEGISLATOR ABRAHAMS: So an agent from
16	Maine?
17	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
18	Maine.
19	LEGISLATOR ABRAHAMS: Maine.
20	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
21	Maine, yes.
22	LEGISLATOR ABRAHAMS: And one's from
23	Garden City.
24	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
25	Correct.

LEGISLATOR ABRAHAMS: The evaluation process that you had talked about that included someone from the comptroller's office, can you share that process and grading level with us?

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
Yeah, sure. The grades were: Allstate, 346
total points; Colonial, 257 total points; and
MetLife, 195 total points.

LEGISLATOR ABRAHAMS: And who developed the criteria for this grading system?

The criteria was developed in the formation of the RFP, similar to the one that was sent out back in 2006, which talked about the contract requirements, the various levels of insurance that was being requested of these submitters, the vendor profile. Again, you don't want a fly-by-night that's going to come in and you're not going to know if they're going to be in business tomorrow. Lastly, related experience, those that have dealt in this field, that have worked with governments in the past. Those three criteria.

Why I said Allstate was selected the very best was, in this case, because of the wide array

of opportunities that they offered to the employees. MetLife was only offering insurance. They were not offering for separate types -- death benefits. They weren't offering for specific illnesses, extended care, things of that nature. So when the committee looked at it -- again, the committee was comprised of somebody from labor relations, human resources, county comptroller, county attorney, and also OMB. They

took a wide array and said who offers the best

opportunities for our employees. That's again --

LEGISLATOR ABRAHAMS: To piggyback on the point that I believe Legislator Wink made. The fact that we are possibly giving an exclusive agreement or contract or enter an exclusive agreement or contract with Allstate or the Speonk agent that represents Allstate to me is disturbing. Even if we went down the path of not presenting this legislative body, which I'm not saying is a right or wrong thing. But even if we went down the path or not presenting that agreement to this legislative body, the fact is that that agreement was not mutually exclusive, meaning that somebody could have selected from

1	Rules Committee - 3-26-12 71
2	any array of agents, not just Aflac.
3	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
4	Of which they didn't.
5	CHAIRMAN SCHMITT: Just a point of
6	order.
7	LEGISLATOR ABRAHAMS: They did not.
8	CHIEF DEPUTY COUNTY EXECUTIVE WALKER:
9	Did not.
10	CHAIRMAN SCHMITT: Did you say that
11	you're not saying if it's right or wrong whether
12	or not a contract comes to this body for
13	approval?
14	LEGISLATOR ABRAHAMS: We weren't a part
15	of that process, that debate, or anything. We
16	didn't get a chance to debate it, so we don't
17	know if it was right or wrong.
18	CHAIRMAN SCHMITT: You're not saying
19	that it's not right or wrong for the contract.
20	LEGISLATOR ABRAHAMS: No, no.
21	CHAIRMAN SCHMITT: You agree that the
22	contract should come here.
23	LEGISLATOR ABRAHAMS: The contract
24	should come to the legislature.
25	LEGISLATOR JACOBS: Can I say one thing

LEGISLATOR ABRAHAMS: Mr. Walker, I'll say this in closing.

The bottom line is this process, in selecting a company -- I'll just have to say. We all know Allstate. But the fact that this gentleman from Speonk, I think it's prudent to know, that this committee should know, Mr. Kevin Meyer you should know very well. Apparently he has given money not just to your Hicksville Republican Club, he's also given money to Mr. Mangano as well. So I think you're not being totally truthful when you say you only met the guy once or twice.

That being said. We just find it hard to believe, with 133 agents that are located in Nassau County, that not one could be selected for the benefit for this service that's located in Nassau County.

CHIEF DEPUTY COUNTY EXECUTIVE WALKER: I guess you'll be surprised to learn then that the former person who had the contract with Aflac was from New York City, donated money to Tom Suozzi, and the contract had never miraculously appeared at this legislature.

of. I just find it extremely coincidental. I'm

several items that we will hear individually.

I'm going to call the bulk items first.

24

supporting of bond amendments for a particular --

county.

in their case it was for the CSEA and for the PBA, this particular item does not identify the membership that it's directly going to involve, and we need that to be clarified as well. Right now it seems blanket and it just seems like it's going to support all the particular -- anybody who is basically looking to separate from the

CHAIRMAN SCHMITT: Doesn't it say

Investigators Police Benevolent Association?

LEGISLATOR ABRAHAMS: According to our research, no, it does not.

CHIEF DEPUTY COUNTY EXECUTIVE WALKER:

If it does not, we will be glad to make that

adjustment. And if we could look at that number

from OLBR and make that change at the same time,

we have no issue with that.

There's roughly 40 members of the IPBA; probably five members they believe are going to take the incentive. We'll be glad to make those adjustments.

CHAIRMAN SCHMITT: Okay. So everybody's in agreement. We'll get that information before the next meeting.

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2	Anybody else?
3	(No verbal response.)
4	Any public comment?
5	(No verbal response.)
6	All those in favor please say aye.
7	(Aye.)
8	Any opposed?
9	(No verbal response.)
10	The item carries unanimously.
11	138 is a resolution to confirm the county
12	executive's reappointment of William J. Muller,
13	III to the Sewer and Storm Water Finance
14	Authority pursuant to Section 1232-C of the
15	Public Authorities Law.
16	May I have a motion, please?
17	LEGISLATOR GONSALVES: So moved.
18	LEGISLATOR MUSCARELLA: Second.
19	CHAIRMAN SCHMITT: Moved by Legislator
20	Gonsalves, seconded by Legislator Muscarella.
21	Any debate or discussion?
22	LEGISLATOR WINK: Yeah. I have a
23	statement, Mr. Chairman.
24	CHAIRMAN SCHMITT: Legislator Wink.
25	LEGISLATOR WINK: Mr. Chairman, this

2 | appointment is well -- though we know it's our

3 good friend Bill Muller here, it rises, I think,

4 | it raises the bar, quite frankly, in terms of the

5 dealing with the controversial plan that we know

6 | is imminent or privatizing our sewer systems.

7 And it seems to me that we need to be very

8 | careful about all these appointments.

It sounds as though there are, as I understand it, seven members of the board, all of whom -- five of whom are currently serving; I think there are two vacancies. All five of them seem to be holdovers at this point. There seem to be legitimate questions as to the makeup of the board and whose terms are for which person.

My position today is that I believe that we will vote to pass Mr. Muller through. But I think what needs to happen between now and three weeks from now when this goes to Full Legislature, is that counsel for both the majority and the minority and perhaps even the county attorney's office, should be involved to determine what position Mr. Muller is taking and what positions are still vacant, and what positions should be considered. I know there are

2 | supposed to be divisions between the parties.

There's supposed to be divisions between the majority and minority. And I'm not sure that the position Mr. Muller is going into is necessarily a position that he would qualify for. Because I

7 believe he was originally appointed as a minority

appointee and that position may, in fact, be

9 something that should go to us.

I know we have proffered one name so far, Ms. Catchadorian (phonetic). And I think in order to sort all this out, sooner rather than later, I think within the next three weeks would be the best opportunity to figure out what appointments are still available and what appointments continue to serve.

CHAIRMAN SCHMITT: Mr. Muller is not an appointment, he is a reappointment.

LEGISLATOR WINK: He is a reappointment to a position that's reserved for the minority.

CHAIRMAN SCHMITT: Hold on. He's a reappointment to the Sewer and Storm Water Authority, just like we have appointment and reappointments to the hospital governing board and many other agencies around here. In the

minority and majority as seats expire and become eligible for appointment are shifting to reflect the change in the legislature. That having been said.

There have been received a host of appointments to the Sewer and Storm Water Authority in the clerk's office. Unfortunately, it was delivered at 4:40 in the afternoon, Friday, which was just too late to be processed, to be put on to this committee calendar. And I believe all of your questions will be answered at that point. And we'll go forward with it. It makes no difference to us. It's all going to come up before the next meeting. If we can, which we can, we'll move this along to the full legislature and the rest of the items will be forwarded as soon as we get the next calendar together. And I think you'll find your questions have been answered.

LEGISLATOR JACOBS: Mr. Schmitt, if you'll recall, we went through something very similar to this with the hospital board and with this board and a couple of other boards, where we had to really do quite a bit of research to get

well as for us.

in line which are each of the appointments, what were they intended to be when they were appointed. Where they the minority? Where they the majority? In certain cases, such as the hospital, where they the governor? So that is really a very important part for Mr. Muller as

CHAIRMAN SCHMITT: I have no argument with you. And our counsel is busy doing that research, and I would suggest to the minority counsel that they do the same. We will have our ducks in a row when it's presented to everybody.

There has been a minority appointment proffered.

LEGISLATOR JACOBS: I would just humbly

CHAIRMAN SCHMITT: Since I've been sitting here all day I haven't had the time to review any of those appointments.

LEGISLATOR JACOBS: But I would just humbly suggest that perhaps both attorneys work together on this, since it's not a matter or argument, it just a matter of making sure the placement is correct. Rather than each of us

(Aye.)

1	Rules Committee - 3-26-12
2	Any opposed?
3	(No verbal response.)
4	The item carries unanimously.
5	And we will get you that information.
6	Are there any other items on the agenda?
7	The addendum. Glad I asked.
8	137 is a resolution to confirm the county
9	executive's appointment of George Thomas to the
10	Nassau County Commission on Human Rights.
11	LEGISLATOR GONSALVES: So moved.
12	LEGISLATOR MUSCARELLA: Second.
13	CHAIRMAN SCHMITT: Moved by Legislator
14	Gonsalves, seconded by Legislator Muscarella.
15	Any debate or discussion?
16	(No verbal response.)
17	Mr. Thomas will be here for the Full
18	Legislature.
19	All those in favor please say aye.
20	(Aye.)
21	Any opposed?
22	(No verbal response.)
23	The item carries unanimously.
24	Item 142 is a resolution authorizing a
25	grant agreement between the County of Nassau,

1	Rules Committee - 3-26-12	87
2	Can I have a motion, please?	
3	LEGISLATOR GONSALVES: So moved.	
4	LEGISLATOR MUSCARELLA: Second.	
5	CHAIRMAN SCHMITT: Any debate or	
6	discussion?	
7	(No verbal response.)	
8	Any public comment?	
9	(No verbal response.)	
10	All those in favor please signify by	
11	saying aye.	
12	(Aye.)	
13	Any opposed?	
14	(No verbal response.)	
15	The item carries unanimously.	
16	Anything else?	
17	LEGISLATOR GONSALVES: Motion to	
18	adjourn.	
19	CHAIRMAN SCHMITT: A motion to adjourn	
20	has been made by Legislator Gonsalves.	
21	LEGISLATOR MUSCARELLA: Second.	
22	CHAIRMAN SCHMITT: Seconded by	
23	Legislator Muscarella.	
24	All those in favor please say aye.	
25	(Aye.)	

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                                                              88
 2
               Any opposed?
               (No verbal response.)
 3
 4
               The ayes have it unanimously.
 5
               (Whereupon, the Rules Committee adjourned
 6
     at 3:12 p.m.)
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I, FRANK GRAY, a Shorthand Reporter and Notary Public in and for the State of New York, do hereby state:

THAT I attended at the time and place above mentioned and took stenographic record of the proceedings in the above-entitled matter;

THAT the foregoing transcript is a true and accurate transcript of the same and the whole thereof, according to the best of my ability and belief.

IN WITNESS WHEREOF, I have hereunto set my hand this 10th day of April, 2012.

FRANK GRAY